

**BIOGRAPHY**  
**(for speaker introduction)**  
**Dr. Mark G Dotzour**

*(pronounced "Dot sir")*

Dr. Mark G. Dotzour is the Chief Economist and Director of Research for the Real Estate Center at Texas A&M University in College Station, Texas. He earned his Ph.D. in the Department of Finance at the University of Texas at Austin in 1987 and served as Associate Professor of Real Estate and Finance at Wichita State University for 10 years. As Chief Economist, he is currently doing market research to monitor how global and national trends are likely to impact residential and commercial real estate markets.

Prior to his academic career, he was president of Gleneagles Development, Inc., developing residential subdivisions in Wichita, Kansas. He also served as president of Dotzour Inc., Realtors, which was a residential brokerage firm in Wichita.

He has been at the Real Estate Center since August, 1997. Since then, he has published 59 articles in magazines and given over 700 presentations to more than 90,000 people. His research findings and comments have been published in the Wall Street Journal , Money Magazine, USA Today and Business Week. He was a recent guest on the Jim Lehrer Newshour on PBS.

A sample of organizations that Dotzour has recently made presentations to include:

- NAIOP South Florida Chapter in Fort Lauderdale, FL
- Texas Association of Realtors State Convention in Austin, TX
- Hedge Funds and Private Equity Investors in Boston and New York City
- NAIOP National Forums Symposium in San Diego, CA
- SIOR Upstate New York Chapter in Syracuse, NY
- CCIM Minnesota and Dakotas Chapter in Minneapolis, MN
- NAIOP-ICSC Capital Markets Conference in New York, NY
- National Association of Realtors National Convention in San Francisco, CA

The son of a former golf professional, he currently plays to a 15 handicap. If pressed, he will confess to being an ardent fan of Star Trek. He considers William Shatner to be one of the finest actors, writers and singers of our generation.